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The latest news and updates from Vertere Global Solutions, Inc.

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# Salesforce Training Batch 2

Vértere recently partnered up with Salesforce to train and develop Salesforce professionals. Vértere started offering Salesforce Training camps in March 2019 to developers coming from different backgrounds. With the help of Salesforce and flying-in their certified trainers, trainees underwent a number of activities such as instructor-led lectures and exercises, hands-on programming through implementation of case studies, achieving salesforce badges, and certification exam. Vértere will continue to provide the opportunity to developers to learn and be Salesforce Professionals that will help the company, the clients, and businesses reach their goals. Salesforce is a cloud computing software-as-a-service (SaaS) company that specializes in customer relationship management. With training in salesforce.com, they aim to help developers and business users to build powerful enterprise applications.

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## Executive Team kicks off with Leadership and Organizational Culture ProgramAugust 9

What makes a highly effective team? Highly acclaimed author of 10 best-selling leadership books, Patrick Lencioni, has these to say:

Go beyond docknow king and experience your new loss

-They are comfortable being vulnerable wit each other about their weaknesses, mistakes, fears and behaviors, completely open with one another without filters; -They do not hesitate to disagree with, challenge and question one another, all in the spirit of finding answers and making great decisions; -They do not hesitate to hold one another accountable for adhering to those decisions and standards.



They ensure that all opinions and ideas are put on the table and considered;
They set aside individual needs and agendas and focus almost exclusively on what is best for the team;

These were the standards which the Executive team measured themselves against as the Company kicked off with the Leadership and Organizational Culture journey last August 9, 2019 at The Grove by Rockwell in Pasig City. Facilitated by Élan Consulting's duo of seasoned OD consultants Karen Borillo and Yen Reyes.

Meant to jumpstart more leadership and culture building programs across the management and support teams of the company, the program is envisioned to align everyone to the core belief that what will ultimately make us successful for the long-term more than a great business is company culture, that is how leaders and team members (the company's people) behave in a certain way based on certain virtues and norms.

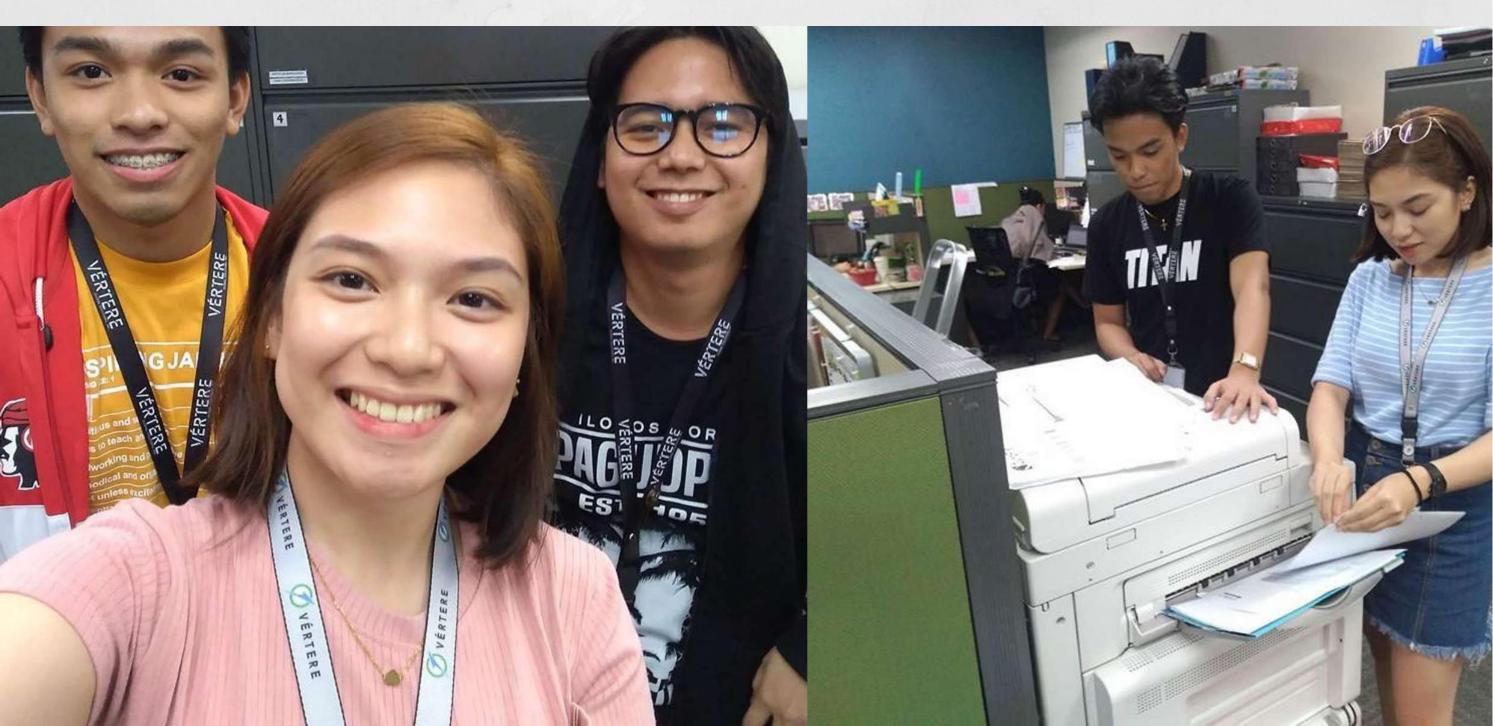


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## Learners who helped us to complete Dynafile backfiles



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Visit with a global independent safety science technology client

Our resources deployed to a global financial services group



## **Consultant Care Visit**



#### Travel opportunities: Hongkong Business Trip

Our resources assigned to a client engaged in business applications and enterprise solutions



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## **Townhall Quarter 2 2019 Vertere Back Office Team**



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We take a look at the results of our performance against our WIGs (wildly important goals) that we set early this year. This exercise will

## help us calibrate our goals and refocus our energies for the remaining part of the year.



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# Kudos to Your Diligence & Hard work!



Outstanding feedback for our group deployed to a big Florida-based real estate client

"The feedback to our overall process was phenomenal. Walking them through our live example of the first Reports Project deliverable was invaluable".

**Sr. Business Intelligence Quality Assurance Analyst**